

Memo No.: 56.01.0000.046.007.63.2024- 567

Date: 08 December 2024

Minutes of Pre-Bid Meeting

Contract title: Supply, Installation and Commissioning of equipment for C4IR at BCC”

Request For Bids No: EDGE-G13A

Date and Time: 20 November 2024, 11.00 a.m.

Venue: Conference Room of EDGE Project.

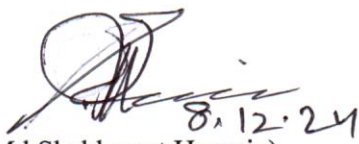
The Project Director of Enhancing Digital Government and Economy (EDGE) Project welcomed all the participants (**Attachment-1**) and requested the Deputy Project Director to start the meeting. Deputy Project Director of EDGE Project delivered a speech highlighting purchaser requirements, important milestones, evaluation steps & regulation to be followed in the procurement process. The Procurement Team of EDGE Project also briefly discussed the purchaser requirement for this procurement. The meeting gave emphasis on important milestones.

The meeting was informed that the Bidders were requested to submit their queries within 14 days from the publication of Request for Bids. Not found any clarification/query from the potential Bidders before the pre-proposal conference. The Project Director opened the floor for discussion on queries/clarifications raised by the bidder's representatives present in the meeting. All the queries asked by the participants were noted to formulate a uniform written response.

The Project Director requested the participants to send their queries on or before 25 November 2024. The written response to the queries will be sent in due time.

Project authority has received the following queries through email/meeting from the potential bidders. The responses are provided for each of the queries received (**Attachment-2**).


Having no other queries to be clarified, the meeting ended with a vote of thanks from the Project Director.


(Md Shakhawat Hossain)
Project Director (Joint Secretary)

Copy forwarded for kind information & necessary action with request to acknowledge receipt in writing within 2 days:

1.....
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2. Office Copy


(Md Shakhawat Hossain)
Project Director (Joint Secretary)

Attendance Sheet



Enhancing Digital Government and Economy (EDGE) Project
Bangladesh Computer Council (BCC)

Information And Communication Technology Division (ICTD)
Ministry Of Posts, Telecommunications and Information Technology
Youth Tower (Level-3, 4 and 5), Plot # 822/2, Rokeya Sarani, Dhaka-1216, Bangladesh

Phone: +880241001721, Fax: +880255006791, E-Mail: pd.edge@bcc.gov.bd, Website: www.bcc.gov.bd



Attendance Sheet (Firms Representative)

Pre-Proposal Conference

Contract Title: Supply Installation and Commissioning of equipment for C4IR.

Package No: EDGE-G13A

Date & Time: 20 November 2024 at 11:00 Bangladesh Time (BST=GMT +6:00 hours)

SL	Name & Designation	Name of the Proposer/Organization	Contact (Cell & Email)	Signature
1.	Juhangir Hossain GM, (Corp. PS)	Smart Technologies Co. Ltd.	01730317744 juhangir.hossain@smartbd.com	 20/11/24
2.	Rifat Sahan Project Engineer (BIT Management Division)	Banglamarik Corporation	0132289 5223 rzeskm@bhi banglamarik.com bairmika@ banglamarik.com bd	Rifat Sahan
3.	Md. Emadul Haque AGM, ESL Technologies	ESL Technologies Ltd.	01712161393 emadul@esl TECHLTD.COM	
4.	Md. Kamal Uddin AGM, Public Sector Sales.	ESL Technologies Limited.	01818-296910 Kamal.Uddin@ esltechltd.com	 20/11/24

5.	Faisal Ahmed Tech lead	CSL Technologies Limited	01332530404	<u>faisal</u>
6.				
7.				
8.				
9.				
10.				



**Responses to Queries for Supply, Installation and Commissioning of equipment for C4IR at BCC
(Contract Package # EDGE-G13A)**

Sl. No.	Page/ Clause Number/ Item Name	Clause/ Requirement	Question/Clarification Sought	Project Response
1	2	3	4	5
1.	Section II- Bid Data Sheet (BDS) ITB 11.2 (i) & 11.3 (d): Page No. 41	The Bidder shall submit the following additional documents in its Bid: Factory test report of the supplied goods as per Schedule of Requirements.	The bid document mentions submitting a factory test report of the supplied goods as per the Schedule of Requirements. Could you clarify whether the factory inspection report must be submitted along with the bid proposal? Typically, such reports are issued only after a purchase order is provided to the manufacture.	Refer to Addendum No.1 to RFP No. EDGE-G6. The Bidder shall submit the following additional documents in its Bid: No Additional Document Required.
2.	Section II- Bid Data Sheet (BDS) ITB-17.2 (a): Manufacturer's Authorization. Page No. 42-43	Manufacturer's Authorization is required as follows: Lot-1: for the items no. 2, 4, 10, 18, 19, & 20 listed in Section VII - Schedule of Requirements. Lot-2: for the items no. 23, 24, & 25 listed in Section VII - Schedule of Requirements. Lot-3: for all the items no. 57 to 80 listed in Section VII - Schedule of Requirements.	Lot-2: As per ITB 17.2 (a), Manufacturer's Authorization is required for item no. 23, 24, & 25. However, in Section VII - Schedule of Requirement, 1. List of Goods and delivery Schedule and in the Technical Specifications, there is no item listed as 25. Therefore, we need clarification regarding the 25 No. item in Lot-2. We kindly request you to clarify the mentioned item and amend thereby. Lot - 3: In response to ITB 17.2 (a), which requests manufacturer's authorization for items 57 to 80 in Section VII - Schedule of Requirements, it is important to clarify that most of these items, such as sensors, tractor kits, and	Refer to Addendum No.1 to RFP No. EDGE-G6. Manufacturer's Authorization is required as follows: Lot-1: for the items no. 2, 4, 10, 18, 19, & 20 listed in Section VII - Schedule of Requirements. Lot-2: for the items no. 22, 23, & 24 are listed in Section VII - Schedule of Requirements.



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			<p>developer kits, are often standard, off-the-shelf products. These items are generally available from various suppliers. Unlike specialized equipment, these components are designed to be widely used across different systems, making direct manufacturer authorization less common or necessary.</p> <p><i>Therefore, we kindly request a reconsideration of the requirement for manufacturer's authorization for these items, given that they are standard, off-the-shelf products commonly available from various suppliers, and such authorization is typically not provided for these types of components. Thereby, requesting to amend accordingly.</i></p>	Lot-3: for the items no. 66 listed in Section VII - Schedule of Requirements.
3.	Section II- Bid Data Sheet (BDS) ITB-22.1 Page No. 44	The deadline for Bid submission is: Date: 18 December 2024 Time: 12.00 hours Bangladesh Standard Time (BST= GMT + 6:00 hours)	We are requesting you to please extend the bid submission date at least 2 weeks from 18/12/2024.	Project activities need to be completed within the project timeline. So, the request for an extension of the Bid submission date is not acceptable.



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4.	Section III - Evaluation and Qualification Criteria: Lot 3: Qualification Criteria (ITB 32.1) Page no. 52	(d) Specific Experience: The Bidder shall demonstrate that it has successfully completed with a minimum amount of contract value US\$ 0.6 million or equivalent amount under maximum two (2) similar contract(s) within the last five (5) years prior to bid submission deadline, that have been successfully and substantially completed and that are similar in nature and complexity to the Goods and Related Services under the Contract. The contract will be treated as similar, which includes similar type of items as described in Section VII Purchaser's Requirements. For a joint venture, this requirement may be met by all members combined.	Specific Experience: The Bidder shall demonstrate that it has successfully completed with a minimum amount of contract value US\$ 0.6 million or equivalent amount under maximum two (2) ICT-related contract(s) within the last five (5) years prior to bid submission deadline, that have been successfully and substantially completed and that are similar in nature and complexity to the Goods and Related Services under the Contract.	The request is not acceptable. But the contract(s) related to computational equipment, IoT Devices, lab equipment, electronics components, or similar types of supply may be considered.
5.	Section VII- Schedule of Requirement: 3. Technical Specification: Lot-2: Item Number Item No. 18-23 Page No: 91-93 & 152- 156	Lot-2: Item No. 18, 22, 23	As per Section VII: Schedule of Requirements 1. List of Goods and Delivery Schedule and Section VII: Schedule of Requirements, Technical Specifications, the required quantity of the Item No. 18, 22, and 23 does not match Lot - 2. <i>Therefore, we kindly request you to clarify the required quantity and amend thereby.</i>	Refer to the Addendum No.1 to RFP No. EDGE-G6

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6.	Section VII- Schedule of Requirement: 3. Technical Specification: Lot-3: Page No:94-101 & 171- 222	Lot-3: Item No: 13, 14, 22, 27, 28, 29, 34, 38, 39, 40, 41, 42, 43, 44, 45, 46, 47, 48, 49, 50, 51, 52, 53, 55, 56, 57, 58	For the mentioned item as per Section VII – Schedule of requirement the required quantity doesn't match as per the quantity mentioned in the Section VII – Schedule of requirement, 1. List of Goods and delivery Schedule for Lot 3. <i>We kindly request an amendment to the required quantities for the specified items, as the quantities listed in Section VII – Schedule of Requirements do not match those in Section VII – List of Goods and Delivery Schedule for Lot 3.</i>	Refer to the Addendum No.1 to RFP No. EDGE-G6
7.	Lot 2	-	Configurable or customizable firmware for robot items with source firmware Should we develop the firmware if the vendor doesn't provide any or just hardware robot items are needed?	No kind of development or customization is not required. But manufacturers provided built-in firmware need to be delivered.
8.	Section II- Bid Data Sheet (BDS) ITB-19.1: Bid Security Page No. 43	-	Bank Guarantee and Line of Credit: Should the Bank Guarantee and Line of Credit be submitted separately for each lot, or can a single Bank Guarantee and Line of Credit cover multiple lots? Please clarify.	Refer to Section II-Bid Data Sheet (BDS): ITB 19.1 of the RFB Document. Bidders have the option of submitting one Bid Security for all lots (for the combined total amount of all lots) for which Bids have been submitted, however if the amount of Bid Security is less than the total required amount,



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				the Purchaser will determine for which lot or lots the Bid Security amount shall be applied.
9.	-	-	Pre-Bid Meeting Documents: Unfortunately, we became aware of this tender after November 20, 2024, and could not attend the pre-bid meeting. Would it be possible to share the response document containing clarifications to the queries raised by other bidders?	Refer to Section I – Instructions to Bidders (ITB): Clause 7&8 of the RFB Document. The Purchaser shall forward copies of its response to all Bidders who have acquired the bidding document in accordance with ITB 6.3, including a description of the inquiry but without identifying its source.
10.	-	-	Submission of Technical and Financial Proposals: Can the technical proposal for multiple lots (Lot-1, Lot-2, and Lot-3) be submitted as a single bundled document? Or should separate technical proposals be prepared for each lot? Similarly, should the financial proposals be submitted separately for each lot? Kindly confirm the preferred approach.	Refer to BDS, ITB clause 1.1 of RFB Document. bids invited for three lots. For each lot the bidder shall submit the bid in accordance with ITB clauses 11 and 21 of RFB Document.

